

PlanMyProgram[®]

Training Facilitation Services

A Presentation on a *unique* offering from



End-to-End E-Enabled Solution(s) for
Corporate Training



UniTol Training Services

CONTENTS



Introduction



PlanMyProgram – The Offering



Why Clients choose us – our USP



Our Clients & Client Speak



A little about who we are



Getting in touch with us

Introduction



Planning, designing, executing, and ensuring effective training has multiple challenges



Cost Pressures : Need to ensure that the required training program is designed and executed well within the available budgets



Time Pressures: Internal organization teams are choked with multiple issues and hence focusing on the planning and execution becomes a challenge.



Quality: Ensure quality of various aspects – trainer, training venues, and that of execution



Continuous Learning: Most organizations find it difficult to ensure that they

Introduction



And because of these challenges, many training programs



DO NOT HAVE A proper design (insufficient time and/or lac of internal bandwidth leads to less than required focus on the learning objectives and the associated design of the program)



END UP WITH IN APPROPRIATE TRAINER* (a trainer who matches the exact requirement of the training to be provided – whose experience, design and pedagogy meet the learning objectives)



ARE CONDUCTED IN NOT RIGHTLY PRICED VENUE (a training venue which may be too expensive and/or may not have the right learning ambience)

Introduction



In a nutshell

Concern Statement

Organizations, both big and small, require a single window of a service provider who will ensure cost and learning effective solution to manage end-to-end aspects A training program

PlanMyProgram: The offering



SimplifyMyTraining has designed a unique training facilitation service, called **PlanMyProgram**, where in we provide



Training Program Design

And*



Trainer Selection

And*



Training Venue Identification, Negotiation & Contracting

* Depending on client needs, will also provide either of these services

PlanMyProgram: The offering



PlanMyProgram, helps organization



Optimize costs. The cost optimization is because of (a) freeing of internal bandwidth, and (b) MORE IMPORTANTLY because of better negotiation for various cost heads in executing a training program



IMPROVED QUALITY. SMT has over the years identified CTQ (critical to quality) parameters in planning, designing and rolling out Training programs, and thereby ensures high quality across the value chain.

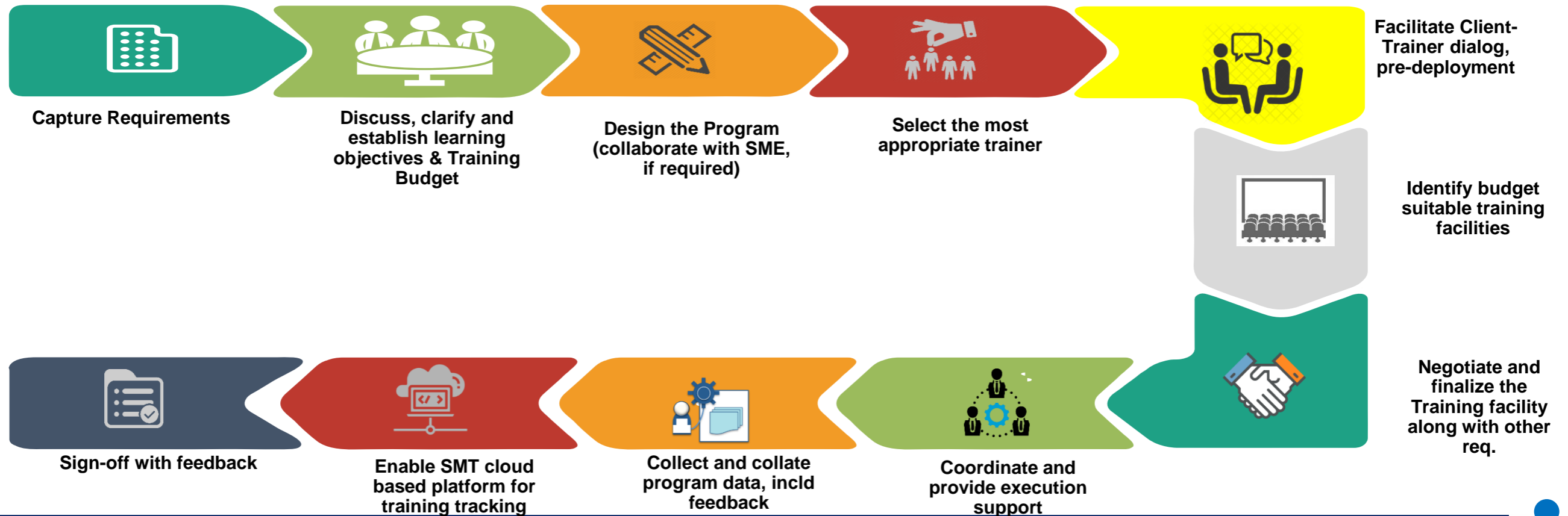


EFFECTIVE LEARNING: Be it induction, compliance or capability related training, SMT's PlanMyProgram process ensures higher effectiveness of learning, by proper design and selection of trainer

PlanMyProgram: The offering



Over the years SMT has refined and fine tuned the processes for PlanMyProgram making it robust, efficient and effective



Our Unfair Advantage

What we offer clients – unmatched capabilities both in terms of internal capabilities, data and processes



Prg. Design (100+)

Trainers (8000+)

Venues (10000)



Leadership



Development Programs



Managerial & Behavioral Programs



General Management Programs



Non-Hotels



Hotel

*We are the first ever aggregator of Non-Hotel Venues for training

Our Unfair Advantage



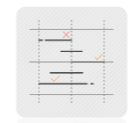
Technology



Provider DB



Value Add



Tracking: Track the training requisition through its life cycle



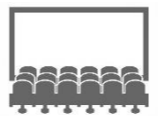
Participants: Know the participant details for each external program



Trainer Info: Keep track of all the trainers you have used and their performance



Feedback: Analyse each program based on participant feedback



Training Venues: Have information on all the training venues used and the costs involved



VAS: The platform provides for learning material and other VAS (which are continuously being improved)

Our Unfair Advantage



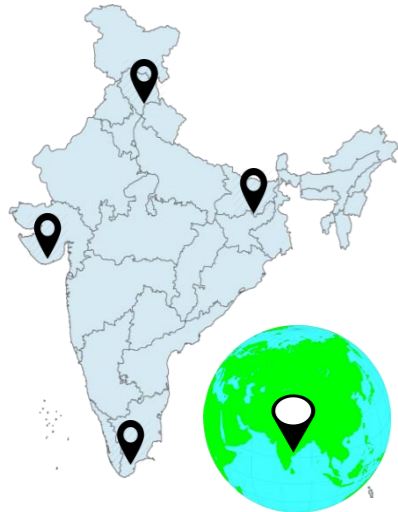
Technology



Provider DB



Value Add



Trainers

8000+

Soft Skills, Domain /SME
trainers – in India and now
across the world



Training Venues

10000+

Training Venues across India –
across price points/ categories

Our Unfair Advantage



Technology



Provider DB



Value Add

We enable clients, reduce costs and ensure comprehensive solutioning



Participant Pooling

As a SME or even LME, you may not have the critical mass for a training program. Our platform enables a unique aggregation process, where-in for the same area of training, we aggregate participants across org. in a given a given geography

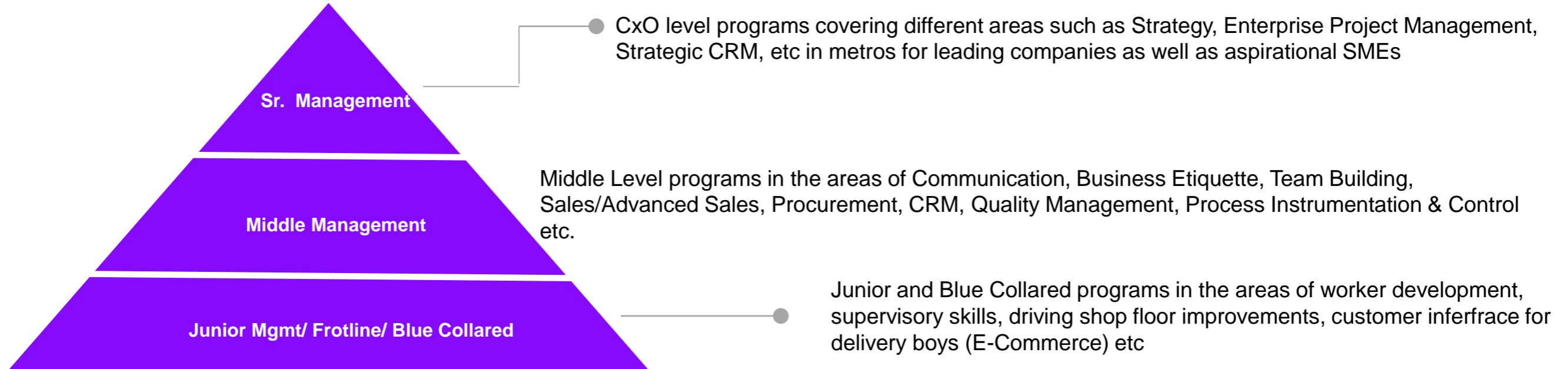


- We **ALSO CUSTOM BUILD** content (e-learning and m-learning including) for your specific learning needs

Clients and Client Speak



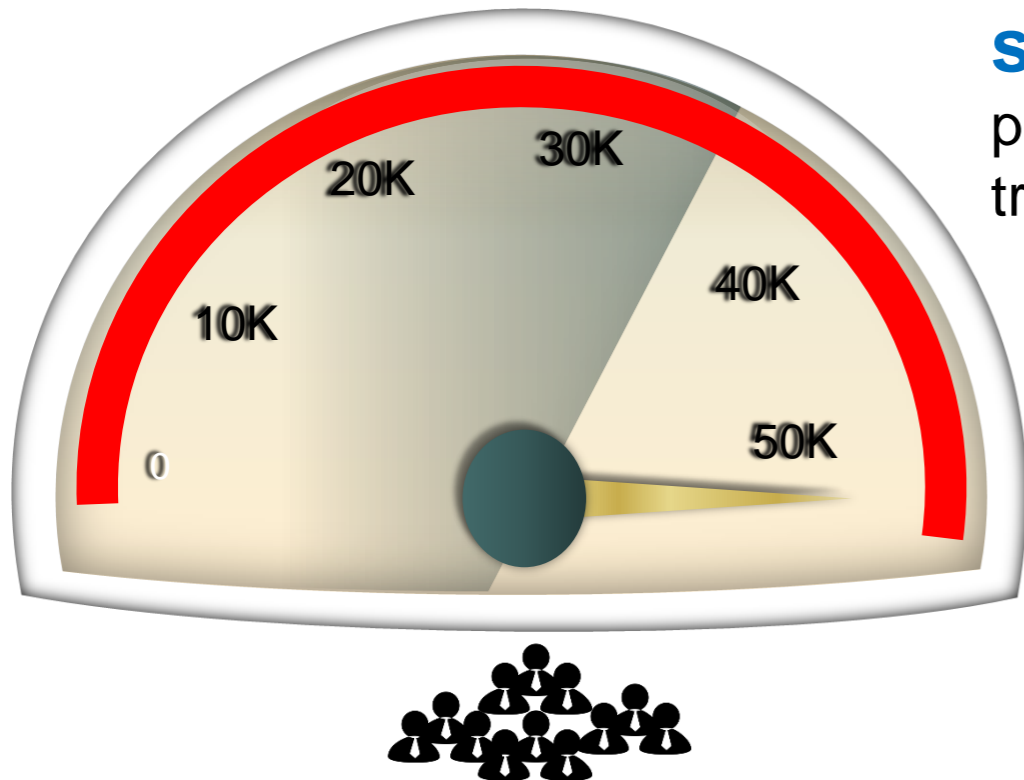
PlanMyProgram is a level (hierarchy), area (subject), geography (location), sector (industry), size (SME/LME) - **AGNOSTIC** service offering.



Clients and Client Speak



SMT is proud to state that it is **one of the largest of such service providers in the country** having partnered with various organization and having facilitated the training of



50,000+

Learners across organizations

Clients and Client Speak



TATA CONSULTANCY SERVICES



UNITED SPIRITS



TATA PROJECTS LIMITED



Clients and Client Speak



Working with UniTol has been quite satisfying in terms of quality of trainer provided, program content, commercials, professionalism and timeliness.

We have continued sharing a close association from past many years and shall keep doing so in near future as well

Warm Regards
Aditi Sharma
Corp HR, TATA PROJECTS LIMITED;

Unitol Training Solutions Pvt. Ltd is our one of the partner from last 3 years in the areas of technical and functional trainings. We have done many successful interventions at plant level across India with Unitol. They have got excellent Pan India based trainers who can facilitate training in many regional languages. The training is more experiential then theoretical. We would continue to training interventions with Unitol in the coming years too.

Mona K
HeidelbergCement India Ltd.

HEIDELBERGCEMENT

Our experiences with Unitol Training Solution has been very seamless and easy. We get most of our training venue requirements fulfilled from them. They have a database of convenient venues that are accessible to our employees. They are easy to reach out to and are available any time.

Sneha Murali

Flipkart



SimplifyMyTraining: Part of UniTol family



UniTol Training Solutions Pvt. Ltd.

*UniTol Training Solutions provides **products**, **tools** and **platforms**, to both the Demand and Supply side of Corporate Training*



Be the preferred solutions partner for L&D needs of organizations, by providing curated supply side information

* UNITOL = **UN**Ique + **TO**tal

UniTol's Unfair Advantage



TEAM



The core team brings over 100 man-years of training industry experience – both from Supply and Demand,



Partnered with a number of organizations and facilitated training of over 25,000 employees

FEATURES



Unique and first-in-the-market features for all the stakeholders

IP

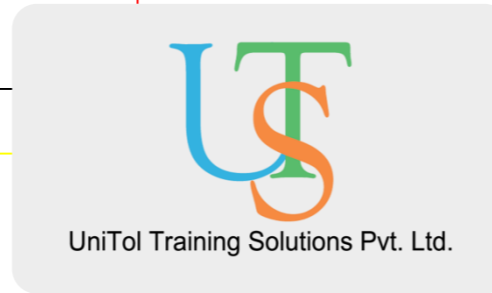


Provisional global patent for Training Cost Optimization -

TOTAL



UniTol provides a truly end-to-end solution to both Organizations as well as Trainers in



DATABASE



One of the largest database of supply side information – of trainers and training venues



UniTol's : Complete Product Canvas



Supply Side Products

Trainer DB(~ 6000) across the locations, skills sets, industries and specializations

Trainer utilities to enhance productivity and client servicing capabilities

Built-in feature for handling large scale /multiple training roll outs

Training Venues Information system: A portal which lists over 7500+ training venues – across India and globe

Platform to bridge trainer-participant through the training process



Demand Side Products

On-premise & cloud based (SaaS, PaaS) Training Mgmt System for managing Training Process & demand generator for Trainers & Venues

A listing/directory and registration facilitating portal for MDP/EDP programs from across the world (targeted for Middle/Sr. Mgmt)

A suite of off-line solutions serving whole and/or parts of the Training Value Chain, leveraging on the On-line tools and also the supply side platforms.



Thank You....

For

Learning
& Development

Requirement

Sales

UniTol Training Solutions Pvt. Ltd

Secunderabad, 500 009

INDIA

- P: +91 40 40265661 M: +91 8008571122
- Email:sales@SimplifyMyTraining.com
- www.UniTol.in